

Our 6 Point Strategic Plan

REPRESENTATION

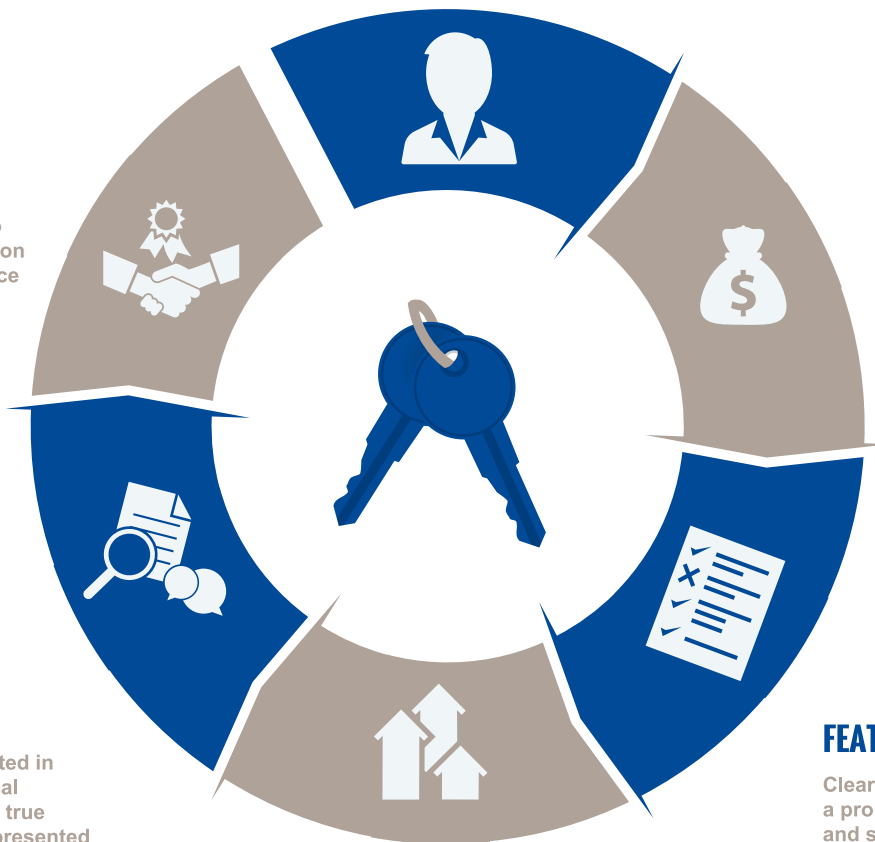
Representation of your interests matters and can be achieved through buyer agency.

CLOSING

During the closing process details must be attended to carefully to ensure protection of deposits and maintenance of critical dates.

FINANCING

Whether paying cash or securing a mortgage, obtaining proof of funds or a pre-approval letter will strengthen your offer.



FEATURES

Clearly defining the features of a property will enhance your search and save you wasted time.

NEGOTIATION

Terms must be negotiated in your favor and statistical evidence that supports true market value must be presented during negotiation.

TOURING

Visiting properties helps refine your criteria and reveals neighborhood lifestyle factors that are undiscoverable online.



SPENCER REALTY, LLC
When Quality Counts

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Following this strategic plan will get you the best property at the best price!

www.SRBuyerCourse.com